

*North Dakota Department of Transportation*

# DBE NEWSLETTER

— For the November 19, 2021 Bid Letting —



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## Contacts

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## Advertisements

Newsletter advertisements are due to the Civil Rights Office Fifteen (15) Business days prior to each bid opening by 12:00p (CT):

- **Wednesday, November 24, 2021**  
*(for the December 10, 2021 Bid Opening)*
- **Thursday, January 6, 2022**  
*(for the January 21, 2022 Bid Opening)*
- **Thursday, January 27, 2022**  
*(for the February 11, 2022 Bid Opening)*

**Submit the required information online at:**

<https://apps.nd.gov/dot/cr/csi/login.htm>

**The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:**

- An accessible meeting facility or other accommodation for people with disabilities
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Heather Christianson, Civil Rights Division, NDDOT at 701-328-2978 or [civilrights@nd.gov](mailto:civilrights@nd.gov). TTY users may use Relay North Dakota at 711 or 1-800-366-6888.

## Notice to all Subcontractors:

The Civil Rights Division will no longer be utilizing the fax number for subcontractor/DBE quotes. All quotes should be emailed to [subquotes@nd.gov](mailto:subquotes@nd.gov). This change will be reflected in the updated Special Provision to be published before the end of the year, however, please avoid using it as soon as possible. If you have any questions regarding this change, please contact Amy Conklin at 701-328-3116 or [aconklin@nd.gov](mailto:aconklin@nd.gov).

## Notice to all Contractors:

At the upcoming Industry Update Meeting for the 11/19/21 Bid Letting, we will be reviewing the October bid opening, how to submit quotes to NDDOT, and view a Civil Rights Dashboard demo with ND ITD. Good Faith Efforts committee are unable to attend in person so we are requesting questions sent by November 10th and we will address them at the meeting. We will also answer any questions on Administrative Reconsideration that are sent by November 10th. This meeting will be held via Teams on Monday, November 15, 2021 at 9am. If you would like to attend, please join at the scheduled time with the following link: [Click here to join the meeting](#)

If you have any questions, please contact Amy Conklin at [aconklin@nd.gov](mailto:aconklin@nd.gov) or 701-328-3116.



## Leveraging Equipment Options to Build Up Operations

*Written for [www.constructionbusinessowner.com](http://www.constructionbusinessowner.com) / by Aaron Kleingartner*

It can be hard to keep up with the heavy equipment industry these days — new excavators and wheel loader models with new options, gadgets and updated features are popping up at a more frequent pace than they once did. It can be easy to lose track of these developments, and some new machine options may go unnoticed by the contractors who might ultimately benefit from them.

Despite the difficulty, it's important to stay on top of the current trends and technologies available so business owners can maximize uptime on their jobsites. Often, a new accessory or technology

can make a machine easier to operate or even increase its productivity — grade control systems, onboard weighing systems, counterweights, additional lighting and extra machine guarding can all help turn a single-purpose machine into a multitasking champion bringing increase efficiency, safety and adaptability to your equipment fleets.

While a stock standard machine can accomplish many tasks, adding attachments and other available options can upgrade excavators and wheel loaders and help those machines provide even more precision and productivity for your business. If you aren't exploring all of the machine options available on the market today, you could be missing out.

## Why Some Options Are Overlooked

You may overlook machine options because you already have an excavator or wheel loader that you are satisfied with. If your lease is up on your current machine and you aren't looking to explore others, you might say, "I want the equivalent model; send it out." When you already know that a machine is good for a certain number of hours, you may not feel a need to see what else could be out there. A good sales specialist will listen to your needs and evaluate whether you can benefit from a new feature. Even if you contact your dealer with a machine in mind, it's worth asking yourself a few relevant questions before reaching out.

1. What am I using the machine for?
2. How many hours am I putting on it per day?
3. How long do I intend to keep it?

Starting that dialogue can lead to a productive conversation about the full line of options available and ensure that you are meeting all your needs instead of just using what you know.

In fact, you may not even be aware of the latest machine developments. You may feel like it's safest to go with a model you're already familiar with but, if there's a new enhancement out there that could get you more bang for your buck, it's worth doing the research.

## Why It's Worth It to Explore Options

A new machine purchase is an opportunity to fine-tune the equipment to your needs. For example, when shopping for an excavator, consider the different arm configurations available — standard or long — as well as different counterweights. You may prefer a reduced tail swing model instead of a conventional crawler excavator. Some excavators include more hydraulic options, second auxiliaries and rotate circuits that you won't have access to on a standard model and may miss if you don't do some research.

A good rule of thumb for a sales specialist is to never assume to know what you want or need. They should always ask you a variety of questions. When shopping for equipment, you likely have three questions to answer:

1. What jobs does the machine need to complete?
2. What size of equipment is necessary?

### 3. Which machine could be the most versatile?

It's up to the sales specialist to think outside of the box and ask you additional questions to narrow down what you need in your fleet to best accomplish your goals. Could your operator use this attachment? Would this model better suit the job your team is looking to complete? Could you get by on a smaller, lighter machine?

Asking other questions could lead to you branching out and finding the right model for your needs.

## Options Benefit Everyone

When there are a variety of options on the market, everyone wins. Brands can create more innovative products; dealerships can cater to more customers; and customers have a larger selection of products to choose from to fill any and all needs that arise on a jobsite or project.

Manufacturers are always looking for new ways to enhance or improve their equipment. Many times, customer feedback directly impacts a redesign.

If you report back to a company and say, "I need to do this job, but I don't have an attachment that can complete it," an engineer with the company may be able to create the right attachment. Without sharing feedback, that particular use may not yet have been considered, so make sure to voice your opinions.

## Looking Ahead

As telematics data becomes easier to access and understand, construction business owners and fleet managers can base more purchasing decisions on concrete numbers. With a telematics system, you can see exactly how many hours have been put on a machine or how healthy the engine is, among other measures. Doing so is as easy as using an app on your smartphone or connecting to the system on your laptop.

As technology evolves, so does equipment design. Because new items are always being introduced into the market, it's important that you do your research before purchasing a new machine. You may find that investing in an accessory or option for your equipment may improve your productivity and pay for itself in the long run.

*Aaron Kleingartner is the product and dealer marketing manager for Doosan Infracore North America, LLC, headquartered in Suwanee, Georgia. Kleingartner has 19 years of product development, analytics and strategic marketing experience with Doosan. Visit [doosanequipment.com](http://doosanequipment.com).*

# Quoting opportunities

*November 19, 2021 bid opening at 09:30 am*

**AGGREGATE CONSTRUCTION, INC** - 4100 HWY 52 S, MINOT, ND 58701, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23174 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. AGGREGATE CONSTRUCTION, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can fax your quotes to 701-839-6263. To speak to someone in our office regarding quoting please contact Terry Sanders at 701-852-2343. Any and all disadvantaged businesses are encouraged to submit a quote. AGGREGATE CONSTRUCTION, INC is an Equal Opportunity Employer.

**ANDERSON WESTERN, INC.** - PO BOX 2319 1707 YEGEN ROAD, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22636, 22928, 23123 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ANDERSON WESTERN, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@andersonwestern.com](mailto:quotes@andersonwestern.com) or fax your quotes to 701-222-3516. To speak to someone in our office regarding quoting please contact Jeremy Holt at 701-222-3550. Any and all disadvantaged businesses are encouraged to submit a quote. ANDERSON WESTERN, INC. is an Equal Opportunity Employer.

**ASPHALT SURFACE TECHNOLOGIES CORPORATION** - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22429, 23135, 23270 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [astechdale@hotmail.com](mailto:astechdale@hotmail.com) or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

**BECHTOLD PAVING INC.** - 5140 HWY. 2 E., MINOT, ND 58701, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22928 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any

other project related issues. BECHTOLD PAVING INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bechtoldquotes@minot.com](mailto:bechtoldquotes@minot.com) or fax your quotes to 701-839-2367. To speak to someone in our office regarding quoting please contact Clarey Tryhus at 701-852-1634. Any and all disadvantaged businesses are encouraged to submit a quote. BECHTOLD PAVING INC. is an Equal Opportunity Employer.

**BITUMINOUS PAVING, INC.** - PO BOX 6, ORTONVILLE, MN 56278, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22429, 22636, 22637, 22877, 22928, 23123, 23131 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BITUMINOUS PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [billb@bpimn.com](mailto:billb@bpimn.com) or fax your quotes to 320-273-2120. To speak to someone in our office regarding quoting please contact Bill Bajari at 320-273-2113. Any and all disadvantaged businesses are encouraged to submit a quote. BITUMINOUS PAVING, INC. is an Equal Opportunity Employer.

**BORDER STATES PAVING, INC.** - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22636, 22637, 22928, 23123, 23131, 23174 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@borderstatespaving.com](mailto:quotes@borderstatespaving.com) or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact Korey Bender at 701-237-4860. Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

**CENTRAL SPECIALTIES, INC.** - 6325 COUNTY RD 87 SW, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22602, 22636, 22637, 22877, 22928, 23123, 23131, 23174 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@centralspecialties.com](mailto:quotes@centralspecialties.com) or fax your quotes to 320-762-7290. To speak to someone in our office regarding quoting please contact Ashley Wildman at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES, INC. is an Equal Opportunity Employer.

**CLOSE CONSTRUCTION COMPANY** - 311 2ND ST N, MILTON, ND 58260, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project

related issues. CLOSE CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [rwccci@utma.com](mailto:rwccci@utma.com) or fax your quotes to 701-496-3560. To speak to someone in our office regarding quoting please contact Greg J. Close at 701-496-3200. Any and all disadvantaged businesses are encouraged to submit a quote. CLOSE CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**EDLING ELECTRIC, INC** - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22829, 22904, 23286 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [james@edlingelectric.com](mailto:james@edlingelectric.com) or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

**EXCAVATING INC.** - 5820 HWY. 2 EAST, MINOT, ND 58701, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22829, 23061, 23174 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EXCAVATING INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [minotquotes@excavatinginc.com](mailto:minotquotes@excavatinginc.com) or fax your quotes to 701-852-4257. To speak to someone in our office regarding quoting please contact Jeff Mitchel at 701-839-1817. Any and all disadvantaged businesses are encouraged to submit a quote. EXCAVATING INC. is an Equal Opportunity Employer.

**FARDEN CONSTRUCTION, INC.** - 9035 COUNTY ROAD 17B, MAXBASS, ND 58760, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23174 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. FARDEN CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [fardenconstruction@srt.com](mailto:fardenconstruction@srt.com). To speak to someone in our office regarding quoting please contact Morris Holen Jr. at 701-268-3127. Any and all disadvantaged businesses are encouraged to submit a quote. FARDEN CONSTRUCTION, INC. is an Equal Opportunity Employer.

**GRATECH COMPANY, LLC** - 8201 282ND STREET NW, BERTHOLD, ND 58718, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22636, 23061 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GRATECH COMPANY, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimating@gratechnd.com](mailto:estimating@gratechnd.com) or fax

your quotes to 701-453-3478. To speak to someone in our office regarding quoting please contact Terry Burke at 701-453-3434. Any and all disadvantaged businesses are encouraged to submit a quote. GRATECH COMPANY, LLC is an Equal Opportunity Employer.

**INDUSTRIAL BUILDERS, INC** - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22319, 22637, 22829, 22903, 22913, 23061 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@industrialbuilders.com](mailto:quotes@industrialbuilders.com). To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC is an Equal Opportunity Employer.

**JENSEN BROTHERS CONSTRUCTION, INC.** - 2852 THUNDER ROAD SOUTH, FARGO, ND 58104, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22319, 22429, 22573, 22602, 22636, 22637, 22715, 22829, 22871, 22877, 22903, 22904, 22906, 22913, 22928, 22951, 22953, 23061, 23123, 23131, 23135, 23165, 23174, 23270, 23286 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. JENSEN BROTHERS CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@jensenbrothersconstruction.com](mailto:quotes@jensenbrothersconstruction.com). To speak to someone in our office regarding quoting please contact Craig Griesbach at 701-561-1805. Any and all disadvantaged businesses are encouraged to submit a quote. JENSEN BROTHERS CONSTRUCTION, INC. is an Equal Opportunity Employer.

**JENSEN ROCK & SAND, INC.** - PO BOX 609, MOBRIDGE, SD 57601, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22429 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. JENSEN ROCK & SAND, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [kylej@jensenrockandsand.com](mailto:kylej@jensenrockandsand.com) or fax your quotes to 605-845-3014. To speak to someone in our office regarding quoting please contact Kyle Jensen at 605-845-7213. Any and all disadvantaged businesses are encouraged to submit a quote. JENSEN ROCK & SAND, INC. is an Equal Opportunity Employer.

**KELLER PAVING & LANDSCAPING, INC.** - 1820 HIGHWAY 2 BYPASS E, MINOT, ND 58701, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22829, 22906 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KELLER PAVING & LANDSCAPING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes

to [justin@kellerpaving.net](mailto:justin@kellerpaving.net). To speak to someone in our office regarding quoting please contact justin thurn at 701-852-5030. Any and all disadvantaged businesses are encouraged to submit a quote. KELLER PAVING & LANDSCAPING, INC. is an Equal Opportunity Employer.

**KNIFE RIVER CORPORATION - NORTH CENTRAL** - 3303 ROCK ISLAND PLACE, BISMARCK, ND 58504, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22573, 22903, 22906, 22951 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER CORPORATION - NORTH CENTRAL will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [KRWND.Subquotes@kniferiver.com](mailto:KRWND.Subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Cody Bennett at 701-774-2066 extension 3755. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER CORPORATION - NORTH CENTRAL is an Equal Opportunity Employer.

**KNIFE RIVER MATERIALS** - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22602, 22636, 22637, 22928, 23123, 23131 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@kniferiver.com](mailto:subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

**KPH, INC** - 9530 39TH ST S, FARGO, ND 58104, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22877 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KPH, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimator@kphinc.net](mailto:estimator@kphinc.net). To speak to someone in our office regarding quoting please contact Daniel Sommerfeld at 701-499-7979. Any and all disadvantaged businesses are encouraged to submit a quote. KPH, INC is an Equal Opportunity Employer.

**MARK SAND & GRAVEL CO.** - PO BOX 458, FERGUS FALLS, MN 56538, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22636, 22637 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARK SAND & GRAVEL CO. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimator@marksandgravel.com](mailto:estimator@marksandgravel.com). To speak to someone in our office regarding quoting please contact Justin Rodeman at 218-736-7523. Any and all disadvantaged businesses are encouraged to submit a quote. MARK SAND & GRAVEL CO. is an Equal

Opportunity Employer.

**MARTIN CONSTRUCTION, INC.** - 3685 116TH AVE SW, DICKINSON, ND 58601, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22636 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARTIN CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [mquotes@martinnd.com](mailto:mquotes@martinnd.com). To speak to someone in our office regarding quoting please contact Jim Ouldhouse at 701-483-3478 extension 2546. Any and all disadvantaged businesses are encouraged to submit a quote. MARTIN CONSTRUCTION, INC. is an Equal Opportunity Employer.

**MAYO CONSTRUCTION COMPANY, INC.** - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22636, 22637, 22928, 23123, 23131, 23135, 23270 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@mayoconst.com](mailto:subquotes@mayoconst.com) or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Trevor Christianson at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

**MIDWEST CONTRACTING, LLC** - 2948 271ST AVENUE, MARSHALL, MN 56258, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22602, 22636 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MIDWEST CONTRACTING, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@midwestcontracting.net](mailto:quotes@midwestcontracting.net). To speak to someone in our office regarding quoting please contact WILLIAM OTTO at 507-537-1004. Any and all disadvantaged businesses are encouraged to submit a quote. MIDWEST CONTRACTING, LLC is an Equal Opportunity Employer.

**MORRIS SEALCOAT & TRUCKING INC** - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22429 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [sealcoat@hometownsolutions.net](mailto:sealcoat@hometownsolutions.net) or fax your quotes to 320-589-4890. To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

**NORTHERN IMPROVEMENT COMPANY** - 4000 12TH AVENUE NORTH, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22319, 22429, 22573, 22877, 22903, 22906, 22913, 22951, 22953, 23165 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@nicnd.com](mailto:subquotes@nicnd.com). To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

**OPP CONSTRUCTION LLC** - PO BOX 13530, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22319, 22871 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [gregopp@oppconstruction.com](mailto:gregopp@oppconstruction.com). To speak to someone in our office regarding quoting please contact Greg Opp at 701-775-3322. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION LLC is an Equal Opportunity Employer.

**PARK CONSTRUCTION COMPANY** - 1481 81ST AVENUE NE, MINNEAPOLIS, MN 55432, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22636 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. PARK CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimating@parkconstructionco.com](mailto:estimating@parkconstructionco.com) or fax your quotes to 701-795-7003. To speak to someone in our office regarding quoting please contact Michael Nottestad at 701-795-6994. Any and all disadvantaged businesses are encouraged to submit a quote. PARK CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**PCIROADS** - 14123 42ND ST NE, ST MICHAEL, MN 55376, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22903, 22913 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. PCIROADS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [kmichels@pciroads.com](mailto:kmichels@pciroads.com). To speak to someone in our office regarding quoting please contact Kim Michels at 763-497-6100. Any and all disadvantaged businesses are encouraged to submit a quote. PCIROADS is an Equal Opportunity Employer.

**R.J. ZAVORAL & SONS, INC.** - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22871, 22928, 23123, 23131 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans

and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [SUBQUOTES@RJZAVORAL.COM](mailto:SUBQUOTES@RJZAVORAL.COM) or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

**REEDE CONSTRUCTION INC.** - 5237 EAST HWY 12 SUITE 1, ABERDEEN, SD 57401, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22871, 22877 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. REEDE CONSTRUCTION INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@reededeconstruction.net](mailto:quotes@reededeconstruction.net) or fax your quotes to 605-225-4425. To speak to someone in our office regarding quoting please contact Jesse Bruns at 605-225-7082. Any and all disadvantaged businesses are encouraged to submit a quote. REEDE CONSTRUCTION INC. is an Equal Opportunity Employer.

**SELLIN BROTHERS INC.** - 1204 HOBART STREET PO BOX 159, HAWLEY, MN 56549, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22877 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SELLIN BROTHERS INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [info@sellinbrothers.com](mailto:info@sellinbrothers.com) or fax your quotes to 218-483-4678. To speak to someone in our office regarding quoting please contact David Swafford at 218-483-3522. Any and all disadvantaged businesses are encouraged to submit a quote. SELLIN BROTHERS INC. is an Equal Opportunity Employer.

**STRATA CORPORATION** - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22319, 22573, 22602, 22829, 22871, 22877, 22903, 22904, 22906, 22951, 22953, 23123, 23131, 23165, 23286 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@stratacorporation.com](mailto:quotes@stratacorporation.com). To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

**SWINGEN CONSTRUCTION COMPANY** - BOX 13456, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22319, 22602, 22829, 23061 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling,

pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SWINGEN CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [jason.odegard@swingenconstruction.com](mailto:jason.odegard@swingenconstruction.com). To speak to someone in our office regarding quoting please contact Jason Odegard at 701-775-5359. Any and all disadvantaged businesses are encouraged to submit a quote. SWINGEN CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**TI-ZACK CONCRETE, INC.** - 39352 221ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21504, 22573, 22829, 22871, 22877, 22903, 22906, 22928, 22953, 23165 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [Estimating@TiZack.com](mailto:Estimating@TiZack.com). To speak to someone in our office regarding quoting please contact Chris Hartwig at 507-357-6463. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, INC. is an Equal Opportunity Employer.

**WINN CONSTRUCTION INC** - PO BOX 1141, DICKINSON, ND 58602, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23165 for the November 19, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. WINN CONSTRUCTION INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimating@winnconstructioninc.com](mailto:estimating@winnconstructioninc.com). To speak to someone in our office regarding quoting please contact Michael Molina at 701-483-1190. Any and all disadvantaged businesses are encouraged to submit a quote. WINN CONSTRUCTION INC is an Equal Opportunity Employer.



## Upcoming Events

Nov  
09

### **Business Impacts Webinar Series:**

#### **Preparing for the end of year (webinar)**

Tuesday, November 9, 2021, 10:00-11:00am CT

[Learn more >](#)

Nov  
10

### **State of the Cities Address - 2021**

Wednesday, November 10, 2021, 7:00-9:00a CT

Baymont Inn & Suites, Mandan or Virtual

[Learn more >](#)

Nov  
10

### **Retention > Attraction: Stop Marketing to Others and Keep The Ones You Have**

Wednesday November 10, 2021, 11:30am-1:00pm CT

Holiday Inn Fargo or Virtual

[Learn more >](#)

Nov  
18

### **Navigating Your Small Business through Financial Milestones (webinar)**

Thursday, November 18, 2021, 12:00-1:00pm CT

[Learn more >](#)

Nov  
19

### **The Women In Leadership Expo**

Friday, November 19, 2021, 9:00am-4:00pm

TrainND-Northwest, Williston

[Learn more >](#)

Nov  
30

### **Work Smarter, Not Harder - How to Systematically DO the Highest Value Activities in Your Business (webinar)**

Tuesday, November 30, 2021, 12:00-1:00pm CT

[Learn more >](#)

# Training Resources



**North Dakota Procurement  
Technical Assistance Center**  
[www.ndptac.org](http://www.ndptac.org)



**North Dakota District  
SBA Office**  
[www.sba.gov/offices/district/nd/fargo](http://www.sba.gov/offices/district/nd/fargo)



**North Dakota Local Technical  
Assistance Program**  
[www.ndltap.org](http://www.ndltap.org)



**Center for Technology  
& Business**  
[www.ctbnd.com](http://www.ctbnd.com)



**SBA online training courses**  
[www.sba.gov/learning-center](http://www.sba.gov/learning-center)



**Transportation Learning  
Network**  
[www.translearning.org](http://www.translearning.org)



**ND Small Business  
Development Centers**  
[www.ndsbdc.org](http://www.ndsbdc.org)



**Veterans Business Outreach  
Center of the Dakotas**  
[www.und.edu/dakotasvbc/](http://www.und.edu/dakotasvbc/)



**Project Solutions Inc.  
DBE Training Videos**  
[www.gotostage.com/channel/  
nddot-dbe-training](http://www.gotostage.com/channel/nddot-dbe-training)